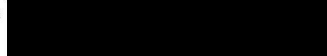


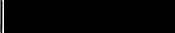
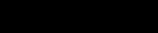
**Quotation**

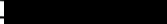
DATE : 23-Apr-26  
Our Ref : 29R1/CGSL/03/26

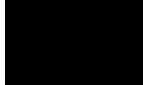
To :   
Pak Herjun

Payment Term : 100% After Delivery  
Delivery lead Time : +/- 6 weeks for the first delivery and following purchasing order for subsequent deliveries

Bank Account : 

| Part Numbers | Material Description                            | Qty  | Price Before Tax                                                                   | Total Before Tax                                                                    |
|--------------|-------------------------------------------------|------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| RCU          | Remote VL1 STB Hybrid B8o6F with Voice Function | 2000 |  |  |

|             |     |                                                                                     |
|-------------|-----|-------------------------------------------------------------------------------------|
| Total       | IDR |  |
| PPn 11%     | IDR |  |
| Grand Total | IDR |  |

Authorized by  


Nomor : 07/SAR.04/21300/IV/2026

Kepada Yth.  
Divisi Pengadaan Strategis  
PT Industri Telekomunikasi Indonesia (Persero)  
Jl. Moch Toha No. 77  
Kota Bandung

Dengan ini kami, [REDACTED] mengajukan penawaran harga, sbb:

[illegible]

- ToP : 30% Down Payment dan 70% Pelunasan sebelum Pengiriman Remote
- *Delivery Date* : 50 Hari Kalender sejak Down Payment
- NPWP: [REDACTED]
- Penawaran ini berlaku selama 14 (Empat Belas) HK

Dibayarkan melalui Bank  
Rekening No

Bandung, 23 April 2026

E-mail

Bandung, 23 April, 2026

No : 54/ETM.BDG/SP/IV/2026  
Perihal : Quotation Rate  
Lampiran : 1 (satu) Set

Kepada Yth:

[Redacted]  
[Redacted]

Here with we would like to inform you our best rate from Shanghai to Jakarta by Sea as details :  
Commodity : Remote Control (no baterries inside)  
Qty : 2,000 Pcs /8 Ctn / 0.4 Cbm

|                           |           |
|---------------------------|-----------|
| - Exwork                  | : Usd     |
| - Ocean Freight FOB       | : Usd     |
| - CFS                     | : Usd     |
| - Others                  | : Usd     |
| - Warehouse               | : Rp.     |
| - Custom handling 1-5 Cbm | : IDR     |
| - Add handling            | : IDR     |
| - EDI                     | : IDR     |
| - Adm                     | : IDR     |
| - Redline *if any         | : IDR     |
| - Trucking                | : IDR     |
| - Insurance Formality     | : IDR     |
| - Storage                 | : at cost |

**Note :**

- Above rates are only applicable for general cargo (Non Heavy, Non Oversize, and Non Hazardous cargo).
- Subject to GRI, LSS
- Rate valid until middle of May 2026
- Term of payment : 2 Weeks after Invoicing

Hope this rate and information could meet your requirement. We waiting for your support.  
Thank your for your kind attention and cooperation.

Best Regards,

[Redacted]

CC : Arsip

We Confirmed Acceptance of rates and Condition

Person :

Company :

Date :

Sign :

[Redacted]  
[Redacted]  
[Redacted]  
[Redacted]

**Head Office**

[Redacted]